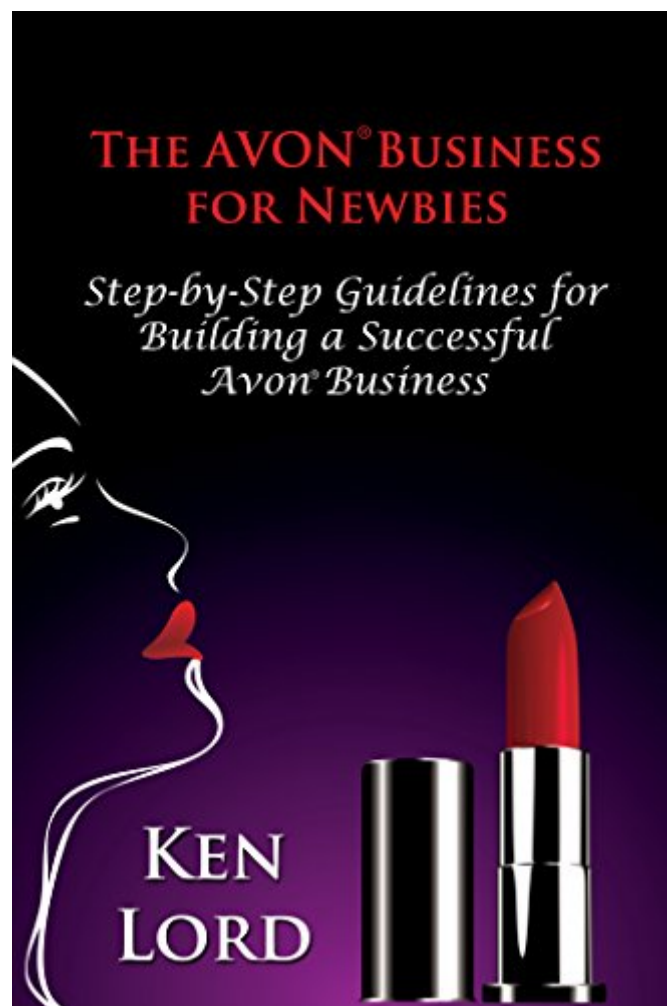




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The Avon Business For Newbies (Third Edition): Building A Large And Successful Avon Business



Synopsis

Economic times are tight. Jobs are hard to get. Avon has offered a golden opportunity for anyone to supplement their income--or to produce an independent income--for more than a century. No matter what they say, it's not just a business for women. But it is an outstanding retail opportunity. If what you need is just a helping hand--it's there. But if you want a large successful business with significant income, it's there too. Ken built such a business during his nearly 18 years as an Avon Rep. He believes that with the right training and the appropriate effort, you, too can have a large and outstanding business. In this book, he tells you how.

Book Information

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Selling

Customer Reviews

I'm not a "newbie." I've been selling Avon since 2009, but only as a hobby. I was not brought into Avon by an upline. I clicked a link on their web page and was contacted by a district manager who subsequently appointed me. Now due to a negative change in my employment and financial

situation, I'm trying to really convert from a hobby to a business. I am not even finished reading this yet, and I am finding it to be a great, "pull no punches," resource about how to grow your Avon business. More often than not, if you're going to be successful at anything, you have to step out of your comfort zone. This is probably the hardest thing for most people. I know it's the hardest thing for me. Mr. Lord is very up front about the fact that you are going to have to do this. However, he also gives some good pointers on how to do it. I participate in a couple of Avon Facebook Groups and I've now recommended this book to ten other people in these groups who are trying to figure out how to find customers and grow their business. Personally, I think this book is a great value for the price.

I don't consider myself a good sales person, but after this book, I know I can become good at sales! This is one helpful and inspiring read... Thanks Ken! Xoxo

This was the most informative book I have seen for Avon, It was very good Anyone interested in Avon should read this book. Good Job! JoAnne Chancey Kissimmee Florida

Great information for new avon reps

This is a fantastic book for the new Avon sales rep

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